



CAPE-OPEN Consultancy Service

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BP



The Problem

- **Catalyse faster development of CO-compatible components**
 - ⇒ **“We don’t have time to find out about complicated interface rules”**

- **Secure CO skills in the vendors**
 - ⇒ **After CO and GCO, teams may be redeployed**

- **Provide more incentives to join CO-LaN as a Full Member**
 - ⇒ **“Why bother, it’s happening anyway”**

The Proposal

- **CO-LaN contracts a service provider to assist CO component developers in efficient debugging and testing of CO interfaces.**
- **Service provider provides support directly to nominated 3rd party developers of CO components, as agreed by CO-LaN**
- **Component developers must meet certain criteria:**
 - ⇒ **Component developer must join CO-LaN as an Associate Member.**
 - ⇒ **Components must be available to all CO-LaN Full Members, subject to commercial agreements.**

The Proposal (cont)

- Each Full Member can nominate 1 component per year for inclusion in the scheme.
- Full Members cannot nominate developments in their own development teams.
- The proportion of the CO-LaN budget devoted to this service to be decided annually by the Management Board.
- Any remaining consultancy budget to be allocated based on submissions to the Management Board.

Actions to Date

- **General Request for Bids put out.**

- **5 Bids received, 4 approved**
 - ⇒ **AspenTech, J.-P. Belaud, RSI, UPC**
 - ⇒ **one bid under further review**

- **All these approved consultants will sign a contract with CO-LaN**
 - ⇒ **minimum number of days per year**
 - ⇒ **consulting fee per day**
 - ⇒ **legal issues (ownership etc.)**

The Way Forward

- Finalise a specific contract with AspenTech to secure their unique skills for the next 2 years.
- Agree contracts with the others
- Publish this information on the website.
 - ⇒ Consultancy Services Provider Sheet
 - ⇒ Consultancy Services Request Form
- Activate this scheme as soon as possible.