



BASF – At a Glance

□ · BASF

We create chemistry

BASF – We create chemistry

- Our chemistry is used in almost all industries
- We combine economic success, social responsibility and environmental protection
- Sales 2017: €64.5 million
- EBIT 2017: €8.5 million
- Employees (as of December 31, 2017):
115,490
- 6 Verbund sites and 347 other production sites



Chemicals – a growth industry

Global annual growth rate of ~3.4%*



Agriculture



Health & nutrition



Energy & resources



Construction & housing



Consumer goods



Transportation



Electrical & electronics

Chemistry as enabler to meet current and future needs



~10bn

... people by 2050



70%

... of the world population will live in cities by 2050



50%

... more primary energy consumption by 2050



30%

... more food needed by 2050

* Average annual real change 2018-2020; BASF Report 2017 p.121

BASF's segments



Chemicals

Petrochemicals

Monomers

Intermediates



Performance Products

Dispersions & Pigments

Care Chemicals

Nutrition & Health

Performance Chemicals



Functional Materials & Solutions

Catalysts

Construction Chemicals

Coatings

Performance Materials



Agricultural Solutions

Agricultural Solutions*

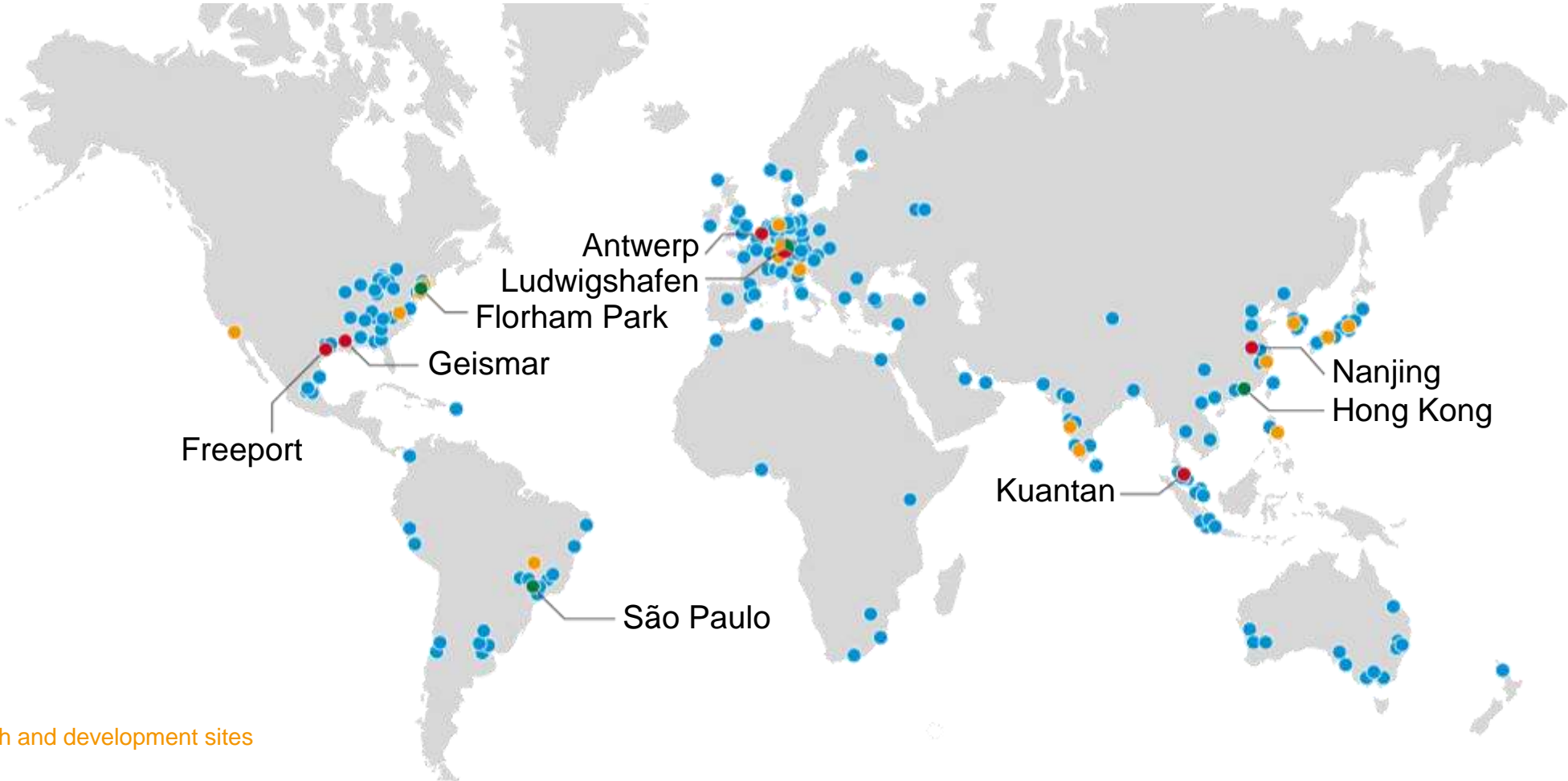


Oil & Gas

Oil & Gas

*Until August 2018: Crop Protection

BASF worldwide: sites



- Regional centers
- Selected sites
- Verbund sites
- Selected research and development sites

Verbund advantages reduce the environmental impact

Geismar



Antwerp



Ludwigshafen



Nanjing



Freeport



Kuantan



BASF
"Verbund"
avoided
3.9 million t
of CO₂ emissions
in 2017

Efficiency drivers: heat integration, process control and process integration

Verbund site Ludwigshafen

The world's largest integrated chemical complex owned by a single company

Headquarters

Employees BASF SE	34,923*
Site area	10 km ²
Sales products**	~ 8.5 million metric tons p.a.
Road	~ 106 km
Rail	~ 230 km
Site traffic	~ 2,100 trucks daily
Shipment	~ 100,000 containers p.a.
Pipeline system	~ 2,800 km
Production facilities	~110 production facilities with around 200 production plants



* as of December 31, 2017

**from in-house production

Our purpose

We create chemistry for a sustainable future

We want to contribute to a world that provides a viable future with enhanced quality of life for everyone. We do so by creating chemistry for our customers and society and by making the best use of available resources.

We live our corporate purpose by:

- Sourcing and producing responsibly,
- Acting as a fair and reliable partner,
- Connecting creative minds to find the best solution for market needs.

For us, this is what successful business is all about.

